

Kathy Wiggin

Biography

Kathy Wiggin is a recognized and accomplished leader in global manufacturing operations. She has repeatedly enabled her clients to deliver their products consistently, cost effectively and with confidence, using her proven tools and techniques. As an established expert on maximizing production capability, she speaks and writes on a range of topics, from start up operations to global outsourcing. Ms. Wiggin is owner of Products to Profits.com, as well as an associate partner with LGExecs, leading clients through planning and execution of critical transitions.

Ms. Wiggin learned the art and science of nimble manufacturing while employed at competitive hi-tech companies with short market windows and product release cycles. At Tellabs, a rapidly growing telecommunications company, she embraced and introduced new methods for releasing and delivering products, so that resource and capacity utilization increased 30%, while defects and cycle time were cut in half. As a result of her leadership, Tellabs was able to release an additional 80 products into production without adding expensive resources, and the operation became an industry benchmark and customer showcase.

After that, Wiggin led the startup of domestic manufacturing operations for UK-based Tadpole Technology, a surging player in the fledgling notebook workstation market. Within its first 3 months of existence, her organization grew production to 2500 notebooks per quarter, fulfilling orders in 3 days. This success enabled Tadpole to build and ship OEM products for IBM, Digital Equipment Co, and SUN Microsystems. Once again, as Head of Operations for a new, consolidated business unit at Applied Materials, Wiggin drove performance to record levels. Her organization delivered all systems on time, cut cycle time in half and reduced costs by 30% per unit. This level of execution enabled the business unit to grow to \$500M in annual revenue.

Ms. Wiggin continues to drive operational excellence through community service as well. She has implemented financial planning tools, budget controls and process management systems at non-profit organizations, increasing their reach and influence.

Ms. Wiggin is a guest lecturer at St. Edwards University School of Management and Business, as well as a RampCorp participant and entrepreneurial opportunist with the Office of Commercialization and Industry Relations at Texas State University. She earned a BS degree in Engineering from the University of Illinois, Urbana-Champaign.

